

ECONOMICS - ASSET MANAGEMENT CONCENTRATION (B.A.)

Majoring in **Economics with a concentration in Asset Management** is a unique opportunity for students to combine economics with finance tools and become analytically and technically prepared for a career in asset management or a related field. This interdisciplinary concentration is provided in collaboration with the Accounting and Finance Department. This program is ideal for students who are mainly interested in learning the fundamentals of economics but wish to also gain training in finance. Students will develop analytical skills by creating models that link numerous economic factors with fair value, risk and returns, and the financing of various assets.

The program is flexible in terms of opting in and out of the concentration and completing the standard economics major without any delay in degree completion.

Economics majors with an Asset Management concentration pursue careers in:

- Finance and banking
- Consulting
- Private and Public sectors
- Non-profit organizations
- Graduate studies or law school

Admission Criteria:

Economics Major GPA – 2.5, if transferring from Economics Major to this program

Overall GPA – 2.5, if entering/transferring from any other program

120 credits of coursework is required for the baccalaureate degree with a minimum 2.0 overall GPA, and a minimum 2.0 major GPA.

Degree Requirements Overview

Code	Title	Credits
	New Student Seminar	1
	SEEDS General Education Requirements	21-24
	Major Requirements	51
	Free Electives	47-44
	Total Credits	120

Major Requirements

Code	Title	Credits
Economics Major		
<i>Core Courses</i>		
ECON 101	Applied Macroeconomics	3
ECON 102	Applied Microeconomics	3
ECON 203	Fundamental Mathematics for Economics	3
ECON 207	Intermediate Microeconomic Analysis	3
or ECON 206	Managerial Economics	
ECON 208	Intermediate Macroeconomic Analysis	3
ECON 390	Applied Econometrics	3
ECON 438	Advanced Seminar in Economics	3

Major Electives

Complete one course from the list below. Courses taken as part of the Asset Management concentration cannot also count toward this requirement. 3

Asset Management Concentration

Concentration Core

ACCT 201	Fundamentals of Financial Accounting	3
ECON 324	Capital Markets and Financial Institutions	3
or FINC 221	Introduction to Finance	
FINC 322	Corporate Finance	3
FINC 326	Investments	3
FINC 430	Financial Derivatives	3

Concentration Electives

Complete two courses from the following: 6

ECON 301	Money and Banking	
ECON 381	Global Economies and Markets	
ECON 308	Public Finance	
FINC 372	Securities Industry Essentials	
FINC 391	Blockchain and Cryptoassets for Finance	
FINC 495	Student Managed Fund	
REAL 360	Mortgage and Fixed Income Analysis	
REAL 460	Real Estate Investments	

Collateral Courses

INFO 173	Spreadsheet Modeling for Business Decisions	3
INFO 240	Statistical Methods in Business	3

Career Learning

BUGN 310	Campus to Career Transition Course I: Prepare for Your Career	0
BUGN 320	Campus to Career Transition Course II: On the Job Success	0

Total Credits 51

Major Electives

Code	Title	Credits
ECON 201	Data Analysis Tools in Economics and Business	3
ECON 215	The Economics of Social Problems	3
ECON 224	Financial Economics	3
ECON 240	Economics of Time and Mind	3
ECON 301	Money and Banking	3
ECON 303	Economic Growth and Development	3
ECON 308	Public Finance	3
ECON 310	Urban and Regional Economics	3
ECON 311	Labor Economics	3
ECON 314	Development of Economic Thought	3
ECON 317	Optimization Methods for Economics	3
ECON 322	Health Economics and Policy	3
ECON 370	International Economics	3
ECON 381	Global Economies and Markets	3
ECON 395	Business Forecasting and Analytics	3
ECON 398	Economics Independent Study	1-3
ECON 403	Comparative Economic Systems	3
ECON 405	Economic Development of Sub-Saharan Africa	3
ECON 408	Strategic Thinking and Game Theory	3

ECON 414	Economics of Natural Resources and Global Warming	3
ECON 422	Globalization and World Development	3
ECON 430	International Macroeconomic Policy	3

New Student Seminar

Code	Title	Credits
Students in the Adult Learner program must take GNED 100.		
Complete one course from the following. Some courses may be restricted by major. Consult with an academic advisor.		1
ADVS 198	Pathways to Success	
CHEM 190	Freshman Seminar in Chemistry	
FYS 100	First Year Seminar	
GNED 100	Adult Academic Success Seminar	
GNED 199	New Student Seminar	
HPEM 199	Freshman Seminar in Health and Physical Education	
IDS 155	Pathways to Adult Learning	
JUST 199	New Student Seminar	
MATH 102	New Student Experience for Mathematical Sciences	
MUGN 199	Freshman Seminar for Music Majors	
NURS 199	Introduction to Nursing	
POLS 199	Freshman Seminar in Political Science and Law	

SEEDS General Education Requirements

Click here for a list of courses that fulfill the SEEDS requirements. (<http://catalog.montclair.edu/programs/seeds-general-education-requirements/>)

Code	Title	Credits
Foundations		
Effective Writing I		
Complete one Effective Writing I course.		3
<i>Effective Writing II</i>		
Complete one Effective Writing II course.		3
<i>Interactive Communication</i>		
Complete one Interactive Communication course.		3
<i>Quantitative Reasoning</i>		
Fulfilled by ECON 203 in the major.		
<i>Political and Civic Life</i>		
Fulfilled by ECON 102 in the major.		
<i>World Language</i>		
Complete two sequential classes in one World Language when starting at the Beginner I or Beginner II level. Complete one class when starting at the Intermediate/Advanced Level.		3-6
Exploration		
Complete one course from four different Exploration categories:		9
<i>Analyzing Cultures and Societies</i>		
Fulfilled by ECON 101 in the major.		
<i>Creative Expression</i>		
<i>Ethical Inquiry</i>		
<i>Historical Thinking</i>		
<i>Literary and Artistic Analysis</i>		

<i>Scientific Reasoning</i>	
Total Credits	21-24

Recommended Roadmap to Degree Completion

This recommended degree plan is provided as an outline for students to follow in order to complete their degree requirements within four years and 120 credits. This plan is a recommendation and MUST be used in consultation with their academic advisor. Important note: Students should be aware this plan assumes no pre-requisite coursework is required. If pre-requisite coursework is needed, students may have additional requirements to fulfill which do not appear on the plan.

First Year

Fall	Credits	Spring	Credits
New Student Seminar		1 SEEDS: Effective Writing II	3
SEEDS: Effective Writing I		3 SEEDS: Exploration 2	3
SEEDS: Interactive Communication		3 SEEDS: Exploration 3	3
ECON 101 (Fulfills SEEDS: Exploration – Analyzing Cultures and Societies)		3 INFO 173	3
ECON 102 (Fulfills SEEDS: Political and Civic Life)		3 ECON 203 (Fulfills SEEDS: Quantitative Reasoning)	3
MATH 100 (or Free Elective)		3	
		16	15

Second Year

Fall	Credits	Spring	Credits
SEEDS: World Language 1		3 SEEDS: World Language 2	3
ACCT 201		3 SEEDS: Exploration 4	3
INFO 240		3 ECON 208	3
ECON 207 or 206		3 ECON 324 or FINC 221	3
BUGN 310		0 BUGN 320	0
Free Elective		3 Free Elective	3
		15	15

Third Year

Fall	Credits	Spring	Credits
ECON 390		3 ECON 438	3
FINC 322		3 FINC 326	3
Major Elective		3 Concentration Elective 1	3
Free Elective		3 Free Elective	3
Free Elective		3 Free Elective	3
		15	15

Fourth Year

Fall	Credits	Spring	Credits
FINC 430		3 Free Elective	3
Concentration Elective 2		3 Free Elective	3
Free Elective		3 Free Elective	3

Free Elective	3 Free Elective	3
Free Elective	3 Free Elective	2
	15	14

Total Credits 120